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LR IA 10-2 within 10 Days

E-filed on: February 8, 2010

**IN THE UNITED STATES BANKRUPTCY COURT
DISTRICT OF NEVADA**

IN RE:

**XYIENCE INCORPORATED,
a Nevada corporation,**

Debtor.

**DAVID HERZOG,
as Liquidating Trustee,**

Plaintiff,

v.

**ZUFFA MARKETING, LLC, a Nevada
limited liability company,**

Defendants.

Chapter 11

No. BK-S-08-10474-MKN

Adversary Case No. _____

COMPLAINT

Plaintiff David Herzog, as Liquidating Trustee (the "Trustee") for the estate of Xyience Incorporated (the "Debtor"), the former debtor and debtor in possession the above-captioned Chapter 11 case (the "Case"), complains against defendant Zuffa Marketing, LLC, a Nevada limited liability company ("Zuffa Marketing"), as follows:

BANKRUPTCY CASE

1. On January 18, 2008 (the "Petition Date"), the Debtor filed in this Court (the "Court") its voluntary petition for relief under Chapter 11 of the Bankruptcy Code, 11 U.S.C. § 101 et. seq. (the "Bankruptcy Code" or the "Code").

1 2. Pursuant to an Order entered January 31, 2008 (the “Avoidance
2 Date Order”), the Court dismissed, with prejudice, an involuntary petition for relief under
3 chapter 11 of the Bankruptcy Code filed against the Debtor on January 3, 2008, as Case
4 No. BK-S-08-10049-MKN.

5 3. The Avoidance Date Order further provides that, in this Case, the
6 period for avoidance actions under the applicable provisions of the Bankruptcy Code will
7 be measured as if the petition date in this Case were January 3, 2008 (the “Extended
8 Avoidance Date”).

9 4. From January 18, 2008 through the October 23, 2008, entry of the
10 Plan Confirmation Order (as hereinafter defined), the Debtor operated and managed its
11 business affairs as a debtor in possession pursuant to Sections 1107 and 1108 of the
12 Bankruptcy Code.

13 5. On May 19, 2008, the Debtor filed its Plan of Reorganization
14 (“Plan”), which provided, among other things, that substantially all of the Debtor’s
15 remaining assets, including all of its pre-petition claims, rights and causes of action, and
16 all of its right and powers to pursue avoidance actions under Chapter 5 of the Bankruptcy
17 Code, would be transferred to and would vest in a Liquidating Trust for the benefit of
18 various creditor classes.

19 6. The Plan further provided that, upon the Effective Date of the Plan,
20 a Liquidating Trustee would represent the Trust Estate.

21 7. On October 23, 2008, the Court entered an Order (the “Plan
22 Confirmation Order”) approving the Debtor’s Disclosure Statement in connection with the
23 Plan and confirming the Plan of Reorganization.

24 8. On November 12, 2009, the Court entered an Order authorizing the
25 Trustee to accept the appointment as Liquidating Trustee, and the Trustee accepted his
26 appointment on that day.

27 9. On November 20, 2009, the Trustee caused notice of appointment to
28 be filed and served, and on November 23, 2009, the Plan became effective.

JURISDICTION

10. The Court possesses subject matter jurisdiction over this Adversary Proceeding pursuant to 28 U.S.C. § 1334(b).

11. This Adversary Proceeding is a core proceeding under 28 U.S.C. § 157.

12. Venue of this Adversary Proceeding lies in this judicial district under 28 U.S.C. 1409(a) because the Bankruptcy Case is pending here.

PARTIES

13. Plaintiff is the Liquidating Trustee.

14. Zuffa Marketing is a Nevada limited liability company with its principal place of business in Las Vegas, Nevada.

BACKGROUND FACTS

15. The Debtor is a Nevada corporation with its principal place of business in Las Vegas, Nevada.

16. Since its founding in May 2004, the Debtor has been engaged in the production, sale, marketing, and distribution of, among other things, energy drinks, fitness supplements, nutritional products, and apparel that are distributed around the United States and Canada.

17. The Debtor's principal line of business involves the sale and marketing of its energy drink (Xenergy™) which the Debtor advertises largely through its sponsorship of the Ultimate Fighting Championship (the "UFC").

18. In or about January 2006, the Debtor entered into a sponsorship agreement with Zuffa Marketing, which operates and does business as the Ultimate Fighting Championship mixed martial arts production and network.

19. Through this marketing agreement, the Debtor became an important sponsor of, and source of revenue for, Zuffa Marketing.

1 20. Zuffa Marketing was and is wholly owned by Zuffa, LLC.

2 21. Zuffa, LLC, is an affiliate of Fertitta Enterprises, Inc (“Fertitta
3 Enterprises” or “Fertitta”).

4 22. In or around June 2007, with the Debtor facing financial problems
5 and having difficulty meeting its payment obligations to Zuffa Marketing, the owners of
6 Zuffa and Fertitta decided, for various reasons, including the need to ensure that the
7 Debtor would continue making license payments to Zuffa Marketing, to take over
8 ownership and control of the company.

9 23. As part of this plan, Zuffa Marketing accepted large amounts of stock
10 in addition to and in lieu of payments from the Debtor.

11 24. When it became evident that the Debtor’s financial structure — that
12 is, its secured and other unsecured creditors, and the substantial number of outstanding
13 stockholders — would render an ordinary takeover through stock acquisition too
14 expensive, Zuffa Marketing and its owners decided instead to capture the company
15 through a series of secured loans, forced defaults and then a foreclosure of the Debtor’s
16 assets.

17 25. Fertitta Enterprises and its senior officer, Mr. Bullard, took the lead
18 in effecting the plan.

19 26. In or about June and July 2007, through promises of personal
20 financial gain and of an ownership interest in a new entity that would own the Debtor’s
21 assets and business, Mr. Bullard and his colleagues at Fertitta persuaded various of the
22 Debtor’s officers and directors to work with Fertitta and Mr. Bullard to enable Fertitta to
23 take over the company through its lend-to-own strategy.

24 27. On or about July 26, 2007, Fertitta Enterprises and two of the
25 Debtor’s officers and directors lent the Debtor a total of \$1.5 million — i.e., \$1 million,
26 \$250,000.00 and \$250,000.00, respectively — as the first stage of their lending scheme.

27 28. In or about September and early October 2007, the Debtor’s
28 president, Mr. Adam Frank notified several of the Debtor’s secured creditors and

1 approximately 10 or so of its more than 380 stockholders that he was going to shut down
2 the company, and thereby destroy its value entirely, unless the secured lenders
3 subordinated to, and shareholders holding 70% of the outstanding shares of the
4 corporation consented to, a new \$12.0 million senior secured loan from Fertitta
5 Enterprises.

6 29. At the same time, Mr. Frank advised these persons and entities that
7 the loan was going to be used principally for working capital.

8 30. Faced with these threats, the secured lenders agreed to subordinate
9 their loans, and shareholders holding approximately 60% of the outstanding shares of the
10 corporation, many of whom also were unsecured creditors of the Debtor as well, agreed to
11 the financing.

12 31. At the time, the secured lenders and other creditors did not know,
13 and had not been told by Fertitta or by Messrs. Bullard and Frank (a) that Fertitta as well
14 as Mr. Frank and Mr. Kirk Sanford (another Xyience board member), would be receiving
15 substantial portions of the \$12 million loan proceeds in payment of their antecedent debts,
16 (b) that Zuffa Marketing would receive more than \$4.5 million on account of an antecedent
17 debt that the Debtor did not need to pay, (c) that the true purpose of the loan was to
18 permit Fertitta (or its affiliates) to obtain control and ownership of the Debtor's business
19 and assets, or (d) that upon agreeing to Mr. Frank's demands, these parties' claims would
20 effectively be worthless because the Debtor intended to default on its very first payment
21 obligation under the new loan facility.

22 32. At or about this time, Fertitta's owners caused Zyen, LLC "(Zyen)" to
23 be created for the purpose of funding the loan, and provided Zyen with the funds with
24 which to make the loan.

25 33. On or about October 4, 2007, Zyen consummated the loan, lending
26 the Debtor approximately \$9.5 million that day, and another \$2.5 million within the next
27 several weeks.

28

1 34. As part of the financing, Mr. Bullard became a member of the
2 Debtor's board of directors.

3 35. From and after October 4, 2007, Mr. Bullard, in his capacity as an
4 officer of, and in acting for the benefit of, Fertitta Enterprises, Zyen and Zuffa Marketing,
5 had control over and final decision-making authority over every significant expenditure
6 that the Debtor made and virtually all of its assets, business and financial decisions.

7 36. At the time Zyen made the loan, Zyen, Fertitta and Messrs. Frank
8 Bullard intended and planned that the Debtor promptly would default on the loan and
9 that Zyen would foreclose on and take over control of all of the Debtor's assets.

10 37. Also on or about the same day as the Zyen loan, Mr. Frank and Mr.
11 Sanford caused the Debtor to enter into a new sponsorship agreement with Zuffa
12 Marketing that was far more favorable to the latter than the January 2007 agreement.

13 38. On October 5, 2007, the Debtor used the Zyen loan proceeds, among
14 other things, to pay \$4.5 million to Zuffa Marketing (the "Zuffa Payment") on account of
15 missed payments under the January 2007 sponsorship agreement.

16 39. On or about November 4, 2007, the Debtor, by Mr. Frank, and at the
17 direction of Mr. Bufford, and despite having in excess of \$1.0 million in cash on hand to
18 make its first payment (of between \$100,000 and \$150,000) on the Zyen note, intentionally
19 failed to make the payment, thereby placing the Debtor in default of the Zyen loan
20 agreements.

21 40. In or around late November 2007, the Debtor, by Messrs. Sanford
22 and Frank, and with the support of Mr. Bullard, and despite having had more than
23 sufficient cash during the prior month to make the payment then due under the new Zuffa
24 Marketing sponsorship agreement, caused the Debtor to default under that agreement so
25 as to provide Zuffa Marketing and Zyen with maximum flexibility in negotiating a new
26 sponsorship or licensing agreement beneficial to them once Zyen foreclosed on the
27 Debtor's assets.

28

1 41. Despite knowing that the Debtor would be defaulting on its
2 sponsorship agreement, and thus would be prohibited from selling merchandise
3 containing the UFC label and trademark, Messrs. Bullard, Frank and Sanford,
4 throughout November and December 2007, caused the Debtor to order and have millions
5 of dollars worth of product manufactured with the UFC label so that the Debtor would be
6 forced to deal with Zuffa Marketing, on Zuffa Marketing's terms, when following the Zyen
7 strict foreclosure, the Debtor was forced into a bankruptcy proceeding.

8 42. In December 2007, as the parties had planned, Zuffa Marketing
9 terminated the October sponsorship agreement.

10 43. In or about the first week of December 2007, Zyen, with the Debtor's
11 consent, commenced a strict foreclosure under Article 9 of the Uniform Commercial Code
12 to take ownership of all of the Debtor's assets.

13 44. In the meantime, beginning in October 2007, Messrs. Frank, Sanford
14 and Bullard had begun meeting with supposedly independent persons from Canada (i.e.,
15 from Manchester Consolidated Corp.) to serve as a front for the transfer of assets
16 following Zyen's foreclosure of the assets or, if necessary, a forced asset sale during a
17 bankruptcy case.

18 45. During these meetings, Mr. Bullard reached an agreement with
19 Manchester pursuant to which Manchester would purchase the Debtor's assets, would
20 create a new entity to do business as Xyience ("New Xyience") and would grant Zyen a
21 controlling interest in the new entity.

22 46. In mid-October 2007, Messrs. Frank, Sanford and Bullard induced
23 Mr. Sattar to join the Debtor's management because they knew that Mr. Sattar, on
24 account of his other relationships with Mr. Sanford, would be beholden to them and would
25 do whatever they asked.

26 47. In mid-November 2007, Mr. Sattar became the President and Chief
27 Operating Officer of the Debtor, and immediately following the Petition Date, Mr. Sattar
28 became a director of the Debtor, the Debtor's president and a designated representative.

1 48. Also immediately following the Debtor's bankruptcy filing in January
2 2008, Mr. Sattar, in concert with Mr. Bullard, negotiated agreements with Zyen and Zuffa
3 Marketing — i.e., a debtor in possession lending facility and a new license agreement,
4 respectively — solely for the purpose of granting the two affiliated entities full control
5 over the Debtor's business and assets, thereby ensuring that the two could direct that the
6 Debtor's assets be sold to Manchester and ultimately to New Xyience.

7 49. During these negotiations, Mr. Sattar pursued only the best interests
8 of Zyen and Zuffa Marketing, not the Debtor and its creditors and shareholders, and the
9 deal he struck with these entities was substantially less favorable than Mr. Sattar could
10 have achieved for the Debtor had he not been serving the interests of Zyen, Zuffa and
11 their insiders.

12 50. In particular, the Non-Exclusive Limited License Agreement (the
13 "License Agreement") between the Debtor and Zuffa Marketing, in addition to providing
14 for a license fee of \$9,000 per day, also required the Debtor to release (among other things)
15 all claims against Zuffa Marketing, including a claim to recover the Zuffa Payment as a
16 preferential transfer under section 547 of the Bankruptcy Code. A true and correct copy of
17 the License Agreement, with certain portions redacted to accommodate concerns
18 previously expressed by Zuffa Marketing to the Debtor, is attached hereto as Exhibit A.

19 51. At the time that Zuffa Marketing and the Debtor entered into the
20 License Agreement, they knew that the so-called earmarking defense would not apply to
21 the Zuffa Payment because the October 2007 Zyen loan documents had not required that
22 the Debtor use the loan proceeds to pay Zuffa Marketing's past due amounts under the
23 January sponsorship agreement and because the Ninth Circuit Court of Appeals, in the
24 Metcalf v. Golden case, had expressly held just months earlier that such a requirement
25 was a condition of the earmarking defense.

26 52. Nevertheless, in the License Agreement, Zuffa Marketing referred to
27 the Zuffa Payment as "earmarked loan proceeds" for the purpose and with the intent of
28 misleading other parties and the Court into believing that the release of the preference

1 claim did not represent the transfer of significant value from the Debtor to Zuffa
2 Marketing because the earmarking doctrine would protect the Zuffa Payment.

3 53. On February 12, 2008, at the hearing on approval of the License
4 Agreement, Zuffa Marketing falsely informed the Court that the Zuffa Payment came
5 from earmarked funds, and that the earmarking defense would provide a bona fide
6 defense to a preference claim.

7 54. At the same hearing, and in the declarations submitted to the Court
8 in connection with it, the Debtor and Zuffa, acting together, also falsely informed and
9 misled the Court (a) that Zuffa was prepared to terminate the Debtor's license, and
10 prevent the Debtor from selling its inventory, if Zuffa did not receive the release contained
11 within the License Agreement, (b) that the Debtor's predicament as to the allegedly \$8.0
12 million of inventory that would become worthless was the result of the Debtor's
13 unexpected shortage of funds rather than an occurrence that the Debtor and Zuffa had
14 planned back when the inventory was ordered, and (c) that the purpose of the License
15 Agreement was to enable the Debtor to maximize its value in seeking an independent
16 purchaser, when in fact the Debtor, Zyen and Zuffa already knew who the purchaser
17 would be, as well as the approximate purchase price, and were using the prospect of an
18 independent purchaser exclusively to induce the Court to authorize the License
19 Agreement's extraordinary release.

20 55. By Order entered on March 3, 2008 (the "Approval Order"), the Court
21 relied on the foregoing misrepresentations in approving the License Agreement and the
22 portions of the releases contained therein that, by their terms, would have released a
23 preference claim with respect to the Zuffa Payment.

24 56. The Approval Order limited the release to the extent that it sought
25 to release affiliates and other insiders of Zuffa Marketing from liability for avoidable
26 transfers and affirmative misconduct having no connection with the sponsorship and
27 licensing relationship between the Debtor and Zuffa Marketing.

28

1 57. Still, the portions of the release that the Approval Order approved, if
2 effective, combined with license fee payable under the License Agreement, would amount
3 to in excess of \$5.1 million of consideration for a 75-day non-exclusive license period, or
4 roughly \$68,000 per day for the license.

5 58. The true value of the license was no more than \$9,000 per day, and
6 in reality, substantially less.

7 **COUNT I: RESCISSION OF LICENSE AGREEMENT**

8 59. The Trustee realleges and incorporates by reference each of the
9 foregoing allegations of this Complaint as if fully restated here.

10 60. The License Agreement is unenforceable, and the release therein
11 should be rescinded and voided, because the License Agreement was procedurally and
12 substantively unconscionable as described above.

13 **COUNT II: REVOCATION OF APPROVAL ORDER**

14 61. The Trustee realleges and incorporates by reference each of the
15 foregoing allegations of this Complaint as if fully restated here.

16 62. The Approval Order was procured through misconduct and fraud on
17 the Court, and therefore should be vacated in accordance with Rule 60(d)(3) of the Federal
18 Rules of Civil Procedural, as made applicable here by Rule 9024 of the Federal Rules of
19 Bankruptcy Procedure.

20 **COUNT III: PREFERENCE**
21 **(11 U.S.C. § 547)**

22 63. The Trustee realleges and incorporates by reference each of the
23 foregoing allegations of this Complaint as if fully restated here.

24 64. Prior the Extended Avoidance Date, the Debtor was indebted to
25 Zuffa Marketing.

26 65. Within the 90 days prior to the Extended Avoidance Date, on or
27 about October 5, 2009, Zuffa Marketing received the Zuffa Payment.
28

1 66. The Zuffa Payment was made to Zuffa Marketing for or on account of
2 an antecedent debt owed by the Debtor to Zuffa Marketing before the payment was made.

3 67. The Zuffa Payment was made while the Debtor was insolvent, and
4 enabled Zuffa Marketing to receive more than it would have received in this Case if the
5 Case were a case under Chapter 7 of the Bankruptcy Code, the Payment had not been
6 made and, instead of the Payment, Zuffa Marketing had received payment on its claim
7 under the applicable provisions of the Bankruptcy Code.

8 68. On January 1, 2010, Zuffa Marketing agreed to toll the limitations
9 period for commencing an avoidance action against it, if applicable, for two weeks,
10 through the close of business on Friday, January 15, 2010.

11 69. On Tuesday, January 19, 2010, following Monday's court holiday,
12 Zuffa agreed to a 48-hour tolling period, so the limitations period for the claims at issue
13 here was set to expire on Thursday January 21, 2010.

14 70. Before this period expired, the parties, through their counsel, further
15 tolled the running of the limitations period, through a series of extensions, through the
16 close of business on Monday, February 8, 2010.

17 71. Accordingly, the Trustee is entitled to avoid the Zuffa Payment
18 pursuant to section 547(a) of the Bankruptcy Code, and is entitled to recover the amount
19 of such Payments from Zuffa Marketing pursuant to section 550(a)(1) of the Bankruptcy
20 Code.

21 **COUNT IV: BREACH OF CONTRACT**

22 72. The Trustee realleges and incorporates by reference each of the
23 foregoing allegations of this Complaint as if fully restated here.

24 73. On January 16, 2010, Zuffa Marketing agreed to settle all claims at
25 issue arising from the facts alleged above by reducing its super-priority claim in this
26 bankruptcy case to \$275,000 and reducing its general unsecured claim to \$3,000,000.
27
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1 74. On January 17, 2010, after an inquiry from the Trustee's counsel,
2 Zuffa Marketing restated this offer.

3 75. On January 17, 2010, and then again on January 18, 2010, the
4 Trustee accepted the offer.

5 76. On or about January 19, 2010, Zuffa Marketing advised the Trustee
6 that it would not honor its agreement to reduce its super-priority administrative claim
7 and its general unsecured claim unless the Debtor granted it other concessions and
8 consideration not within the scope of the parties' agreement.

9 77. On account of the foregoing, the Court should either enforce the
10 parties' settlement agreement or enter judgment for the Trustee and against Zuffa in the
11 amount of no less than \$200,000, plus the costs of this suit.

12 **CONCLUSION**

13 WHEREFORE, the Trustee prays that this Court (i) void, rescind or amend
14 the Post-Petition Agreement as unconscionable, (ii) revoke, vacate or amend the Approval
15 Order to disallow the release to the extent that it releases the Zuffa Payment, (iii) enter
16 judgment for the Trustee and against Zuffa Marketing in the amount of the Zuffa
17 Payment, plus interest and costs, (iv) enforce the parties' settlement agreement, and (v)
18 grant the Trustee such other and further relief as the Court deems just and proper.

19 Dated: February 8, 2010

20 Respectfully submitted,
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22 /s/ Jonathan A. Backman
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*David Herzog, as Liquidating Trustee for the
Estate of Xyience, Incorporated*